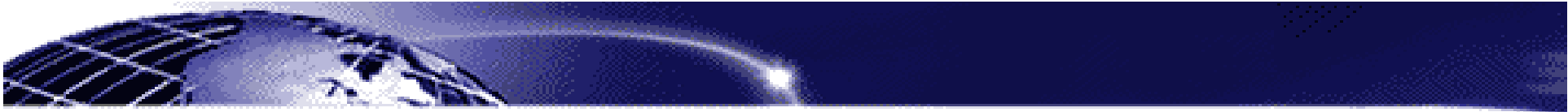


Petroleum Equipment Suppliers Association

Supply Chain Forum

March 21, 2007



Safety Moment

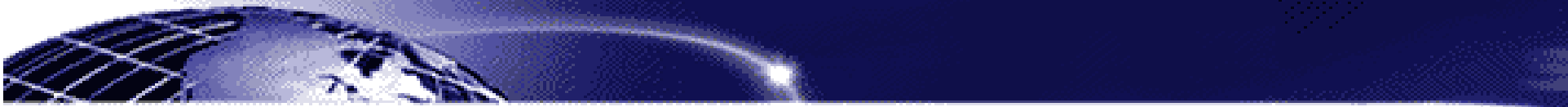


INTERCONTINENTAL
HOTELS & RESORTS

Stan Alexander

Chief of the Loss & Prevention Department





PESA
Petroleum Equipment Suppliers Association



PARKS PATON HOEPFL & BROWN
ENERGY INVESTMENT BANKING, LP



Texas A&M University

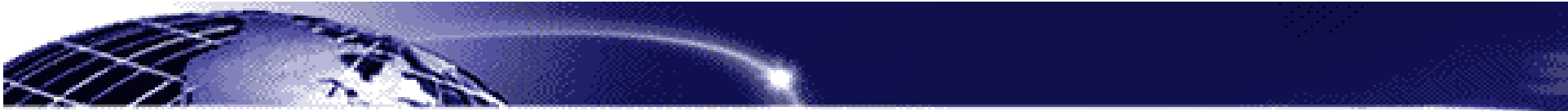


Draka Marine, Oil & Gas International
A Division of Draka Cabletec



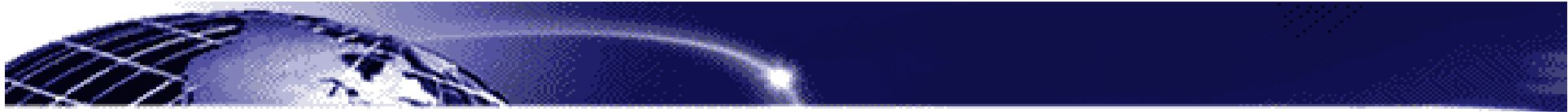
Marathon Oil Corporation





Supply Chain Committee

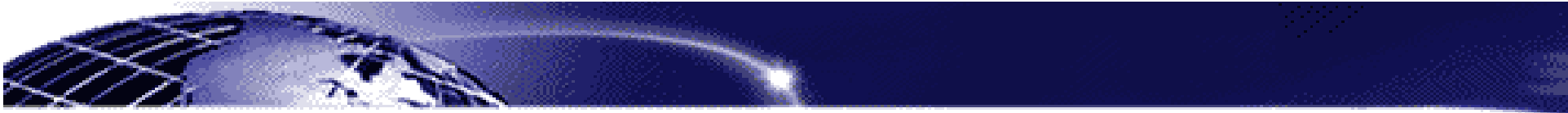
<i>Lynn Perrin</i>	Wilson Supply	<i>Craig Ketchum</i>	Red Man Pipe and Supply Co.
<i>Burk Ellison</i>	National Oilwell Varco	<i>Kent Ketchum</i>	Red Man Pipe and Supply Co.
<i>David Fischer</i>	Harbison-Fischer	<i>Jerry Lastovica</i>	Flexitallic L.P.
<i>John Kennedy</i>	Wilson Supply	<i>Robert Workman</i>	National Oilwell Varco



2007 Supply Chain Forum

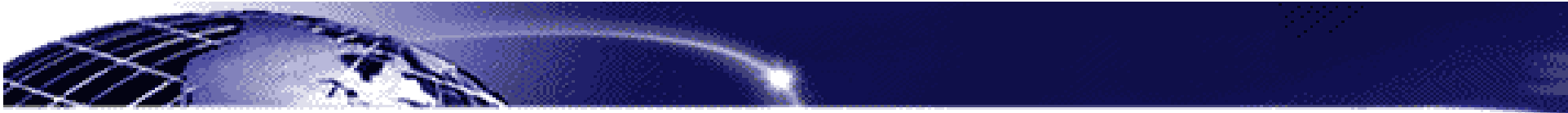
Agenda

- **Registration, Breakfast, and Networking**
- **Managing Complexity and Cost in Supply Operations**
Dr. Barry Lawrence, Program Chair, Industrial Distribution Director, Thomas and Joan Read Center Director, Supply Chain Systems Laboratory & Associate Professor, Texas A&M University
- **Assessing and Managing Risk Within the Supply Chain**
Mark McDaniel, Vice President, Procurement and Logistics, Energy Services Group, Halliburton
- **Questions and Answers**



Supply Chain Definition

The screenshot shows a Microsoft Internet Explorer browser window. The title bar reads "Google - Microsoft Internet Explorer". The address bar contains "http://www.google.com/". The main content area displays the Google logo, navigation links for "Web", "Images", "Video", "News", "Maps", and "more »". A search input field contains the text "Supply Chain Definition". Below the input field are two buttons: "Google Search" and "I'm Feeling Lucky". To the right of the input field are links for "Advanced Search", "Preferences", and "Language Tools". At the bottom of the page, there are links for "Advertising Programs", "Business Solutions", and "About Google", along with "Make Google Your Homepage!" and a copyright notice "©2007 Google". The browser's status bar at the bottom right shows "Internet".



Supply Chain Definition

Supply Chain Definition - Google Search - Microsoft Internet Explorer

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[Scholarly articles for Supply Chain Definition](#)

[Managing the global supply chain](#) - Schary - Cited by 97
[Defining supply chain management](#) - Mentzer - Cited by 127
[Supply chain management: implementation issues and ...](#) - Lambert - Cited by 227

Web definitions for Supply chain

The flow of resources into and out of the enterprise's collective operations. An IT supply chain is the flow of resources into and out of its IT operations.
www.ichnet.org/glossary.htm - [Definition in context](#)

[supply chain Definition](#)

supply chain - definition of supply chain - The network of retailers, distributors, transporters, storage facilities and suppliers that participate in the ...
www.investorwords.com/4823/supply_chain.html - 20k - [Cached](#) - [Similar pages](#)

[What is supply chain management? - a definition from Wikia.com ...](#)

Supply chain management (SCM) is the oversight of materials, information, and finances as they move in a process from supplier to manufacturer to wholesaler ...
searchcio.techtarget.com/sDefinition/0,,sid19_gci214546,00.html - 58k - [Cached](#) - [Similar pages](#)

[Supply Chain Definition, Define Supply Chain, What is Supply Chain?](#)

Supply Chain Definition. Supply Chain refers to the distribution channel of a product, from its sourcing, to its delivery to the end consumer (also known as ...
www.learnthat.com/define/fitting.asp?ID=339 - 21k - [Cached](#) - [Similar pages](#)

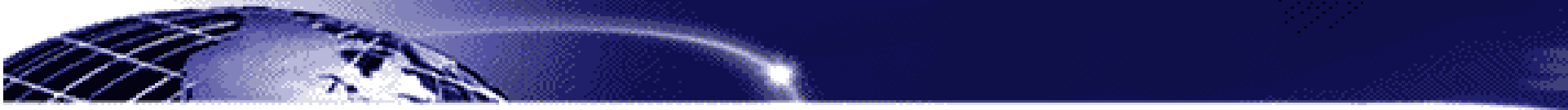
[Supply chain management - Wikipedia, the free encyclopedia](#)

The **definition** one America professional association put forward is that **Supply Chain Management** encompasses the planning and management of all activities ...
en.wikipedia.org/wiki/Supply_chain_management - 48k - [Cached](#) - [Similar pages](#)

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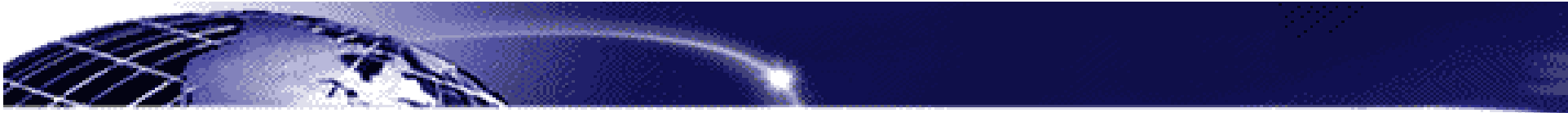
Eight pitfalls related to inventory management are described: no **supply chain** metrics, inadequate **definition** of customer service, inaccurate delivery status ...

Internet



Supply Chain Definitions

- The flow of resources into and out of the enterprise's collective operations.
- Supply chain management is the oversight of materials, information, and finances as they move in a process from supplier to manufacturer to wholesaler to retailer to consumer. Supply chain management involves coordinating and integrating these flows both within and among companies.
- Supply chain management spans all movement and storage of raw materials, work-in-process inventory, and finished goods from point-of-origin to point-of-consumption.
- The network of retailers, distributors, transporters, storage facilities and suppliers that participate in the sale, delivery and production of a particular product.
- A network of autonomous or semi-autonomous business entities collectively responsible for procurement, manufacturing, and distribution activities associated with one or more families of related products.
- A supply chain is a network of facilities and distribution options that performs the functions of procurement of materials, transformation of these materials into intermediate and finished products, and the distribution of these finished products to customers.



- Complex
- Not autonomous
- Requires coordination
- No single definition
- But, we can all agree...

In the simplest terms, supply chain management enables an organization to: *get the right goods and services to the place they're needed at the right time, in the proper quantity and at an acceptable cost.*

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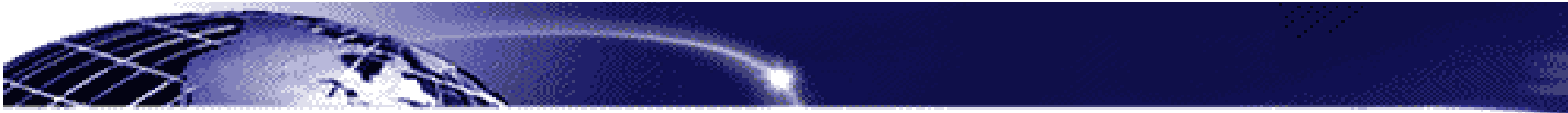
Dr. Barry Lawrence

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Mark McDaniel



Supply Chain Forum

March 21, 2007

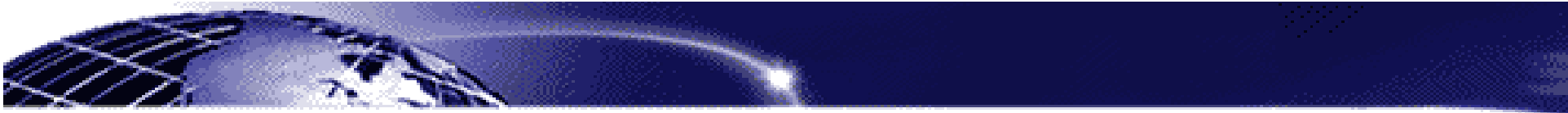
Questions for Our Speakers

Dr. Barry Lawrence



Mark McDaniel





Upcoming Supply Chain Forum

June 27, 2007

- ❑ **Breakfast Meeting Format**
- ❑ **One of our speakers will be David French**
Director Environmental/Health/Safety, Procurement, and General Services for Apache Corporation